HOME SELLING PROCESS



Find a REALTOR®	
Consultation •••• Analyze your Needs ••• • Go	et Pre-Qualified • • if purchasing a new home
Prepare Home for Sale ••• Sign Listing Paperwork	<
MARKET HOME • • • • • Property Goes Active of Recieve Offer(s)	on the Market
Review & Negotiate Offer	Costs Associated with Selling a Home
UNDER CONTRACT	Paying off current Ioan Title insurance for buyer
 Buyer Next Steps Sign Disclosures` Home Inspection Remove Contingencies 	 Pro-rated taxes, utilities, and county filing taxes Buyer's closing costs Negotiate inspection items Closing fee Sales commission to listing agent and buyer's agent
Review Title Insurance and HOA Documents	
O Obtain Insurance Appraisal	
BUYER SECURES UNDERWRITING	
 Obtain Loan Approval Attend Closing Sign Paperwork Hand Over Keys 	

FINISH